



**Stellenbosch**

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DEPARTMENT OF BUSINESS MANAGEMENT  
FACULTY OF ECONOMIC AND MANAGEMENT SCIENCES

2025

If you see your future self as a business executive –  
and if you would like a qualification in business  
management – you have come to the right place.

**BCom in Management Sciences | Hons in Business Management | Various focal areas**



# MESSAGE FROM THE CHAIRPERSON OF THE DEPARTMENT



# A future in business management

The Department of Business Management's vision is to be a leading research-intensive department in Africa, known for our excellent graduates. Our mission is to develop ethical, engaged, innovative leaders who pursue economic and societal transformation. We achieve this through our commitment to inclusivity, engaged learning, impactful research and meaningful societal partnerships. We value excellence, accountability, equity, respect and compassion in everything we do. Therefore, I believe that your future as a business executive, financial specialist, marketer or entrepreneur will benefit profoundly from a qualification in business management from the Department of Business Management at Stellenbosch University.

At the undergraduate level, we offer a 3-year BCom degree in Management Sciences within four focal areas: Financial Management, Marketing Management, Investment Management (including Financial Planning) and Innovation, Strategy and Entrepreneurship. We also offer a 4-year BCom degree in International Business. At the postgraduate level, we offer a 1-year Honours in Business Management in the same four focal areas. Beyond honours, we offer research-only master's and PhD programs.

In Business Management, your acquired expertise will enable you to build new businesses, transform existing businesses and respond to societal challenges across industries - locally or globally. We will encourage you to have a curious mind and to never stop learning as our modules also seek to develop critical skills to prepare you for the ever-changing business environment. You will develop many skills in the areas of leadership, critical thinking, emotional intelligence, creativity, cognitive flexibility and analytics.

That is why our programmes can serve as stepping stones on your career path to becoming a business leader, innovator or specialist who wants to do meaningful work regardless of where you are employed. In Business Management learning takes place through active participation and reflection, allowing students to connect learning with real-world experiences and to develop better problem-solving and decision-making abilities.

The Department is committed to creating a welcoming and supportive environment in which you can grow academically and personally. It is important for us to maintain high standards in both teaching and research. The information contained in this guide will help you to consider a BCom degree in Management Sciences. **However, your final decision should be based on the information in the Economic and Management Sciences Yearbook (also called the *Calendar*) available from Stellenbosch University's website ([www.sun.ac.za](http://www.sun.ac.za)).**



Prof Gert Human





## BCom (Management Sciences)

Modern corporations have various functional areas that need to be managed in order to realise their strategic objectives. These functional areas include finance, marketing, investment management, innovation management and planning.

The objective of the focal areas of the BCom (Management Sciences) is to help you acquire an area of expertise, develop market-related skills, and choose a career focus. There are four focal areas that you can choose from: Entrepreneurship and Innovation Management, Financial Management, Financial Planning, Investment Management, and Marketing Management. Presented by focal area experts, this selection will enable you to enter the workplace as a specialist.

Year 1 of the BCom (Management Sciences) programme offers generic modules to introduce you to the various disciplines in the Faculty of Economic and Management Sciences. Compulsory subjects during this year include Business Management, Economics, Financial Accounting, Professional communication for EMS, Statistics and Data Science and Theory of Interest. Importantly, this exposure will allow you to make an informed decision about your focal area in the second year. The generic first year will also enable you to switch from the focal area you first had in mind to another one, should you realise that you are more interested in another discipline.

In Year 2 and Year 3, you will then be able to register for your specific focal area of choice.

## Programme details

<b>Duration of programme:</b>	3 years, full-time
<b>Admission requirements for BCom:</b>	National Senior Certificate average of 65% (excluding Life Orientation), Mathematics 60% minimum, EMS language admission requirements (English and Afrikaans Home Language 50% OR English and Afrikaans Additional Language 70%)
<b>Language of instruction:</b>	The first year of all undergraduate programmes is presented in parallel-medium instruction (English and Afrikaans in separate groups), with some exceptions where modules are offered in English only. In the second and third years, the language of instruction differs from module to module and can be either one of, or a combination of, the following: parallel medium (both English and Afrikaans in separate lectures); English, with support in Afrikaans; or – in exceptional cases – English only.
<b>Place of delivery:</b>	All contact sessions take place on the main campus of Stellenbosch University, unless indicated otherwise.
<b>Deadline for applications:</b>	Consult the University's website and/or Calendar.
<b>Graduation:</b>	All students will graduate with a BCom in Management Sciences from Stellenbosch University.
<b>Application:</b>	Apply here for our BCom programme: <a href="https://student.sun.ac.za/signup/">https://student.sun.ac.za/signup/</a>
<b>Calendar:</b>	Find more information on the Department of Business Management's programmes in the Calendar of the Faculty of Economic and Management Sciences, at <a href="https://www.sun.ac.za/english/faculty/economy/students">https://www.sun.ac.za/english/faculty/economy/students</a> .



"The biggest success factor of my degree is relevance... My work now might be more complex and on a larger scale, but the modules presented during my degree benefitted me in that less training efforts were required when I assumed my job. This made my transition seamless and allowed me to achieve promotion to higher roles quicker as I could add value right from the start."

**Bongi Shabalala, BCom (Management Sciences) alumnus**



## FOCAL AREA: ENTREPRENEURSHIP AND INNOVATION MANAGEMENT

In a world that grows more complex and fast-paced every day, the demand for innovation and entrepreneurial skills has never been greater. Organisations across the globe rely on creative thinkers to develop solutions that sustain their competitive edge and drive progress. Today, the influence of entrepreneurial capital often surpasses that of knowledge capital, making it a cornerstone of success.

Entrepreneurship embodies the ability to embrace risk in pursuit of groundbreaking ventures. These ventures spark economic growth, introduce new and improved products and services, enable meaningful change, create jobs, and contribute to wealth generation.

By choosing this BCom degree with a focus on entrepreneurship and innovation management, you'll develop the skills and mindset needed to launch your own venture or play a key role in driving innovation within an organisation.

The modules in this focal area, which you will follow in Year 2 and Year 3, cover the following:

- ④ Introduction to entrepreneurship
- ④ **Small** business management
- ④ Creativity and innovation management
- ④ Strategic management
- ④ Corporate entrepreneurship
- ④ Management of social responsibility.

### What are your career possibilities?

This degree empowers you to thrive as an entrepreneur, corporate entrepreneur, innovation manager, or strategic manager, driving bold ideas and creating new opportunities. You can step into the role of a small business consultant, advising on growth and strategy or a business development manager, identifying and seizing opportunities to shape the future of an organisation.

## Overview of 3-year programme focused on Entrepreneurship and Innovation Management

BCom (Management Sciences)		
Focal area: Entrepreneurship and Innovation Management		
Year 1 (126 credits)	Year 2 (at least 128 credits)	Year 3 (at least 120 credits)
<b>Compulsory modules</b>  Business Management 113(12), 142(6)  Economics 114(12), 144(12)  Financial Accounting 188(24)  Information Systems 112(6)  Professional Communication for EMS 144(6)  Statistics and Data Science 188(18)  Theory of Interest 152(6)  <b>Recommended electives</b> <i>Plus any 24 credits from the following:</i>  Industrial Psychology 114(12), 144(12)  Introduction to Transport and Logistics Systems 144(12)  Political Science 114(12), 144(12)  Philosophy 114(12), 144(12)  Sociology 114(12), 144(12)	<b>Compulsory modules</b>  Entrepreneurship and Innovation Management 214(16)*, 244(16)*  <b>Recommended electives</b> <i>Plus 96 credits of which at least 64 must come from two of the following subjects:</i>  Economics 214(16)*, 244(16)*  Financial Management 214(16), 244(16)*  Industrial Psychology 224(16)*, 252(8), 262(8)  Logistics and Supply Chain Management 214(16)*, 244(16)*  Marketing Management 214(16)*, 244(16)*	<b>Compulsory modules</b>  Entrepreneurship and Innovation Management 318(24), 348(24)  Management of Corporate Social Responsibility 314(12)  Strategic Management 344(12)**  <b>Recommended electives</b> <i>Plus 48 credits from one of the subjects below:</i>  Financial Management 314(12), 332(12), 352(12), 354(12)  Industrial Psychology 252(8), 314(12), 324(12), 348(24)  Marketing Management 314(12), 324(12), 344(12), 354(12)

\* You must take at least 32 credits from writing- and information-enriched modules (marked with \*).

\*\* Strategic Management 344(12) is a prerequisite for the BComHons (Management Sciences) with specialisation in Strategy and Innovation.

For module descriptions, see <http://www.sun.ac.za/english/faculty/economy/business-management>.

If you take Marketing Management 214 and 244, you must take Financial Management 214.



"It has helped me view things from a strategic and innovative perspective. In any task entrusted to me, I always think of 'the why' which has really helped me elevate the work I do in my field, which is management consulting."

**Nyasha Jokomo, BCom (Management Sciences) alumnus**





## FOCAL AREA: FINANCIAL MANAGEMENT

Sound knowledge of financial management is essential for the financial health of any business. The BCom with this focal area will equip you for employment in both the private and the public sector where specialised knowledge of financial management is required to strategically evaluate operating activities, capital investment and financing decisions.

The modules in this focal area, which you will follow in Year 2 and Year 3, cover the following:

- Financial statement analysis
- Valuation techniques
- Financial planning and control
- Capital investments
- Mergers and acquisitions
- Behavioural finance, and
- Financial management research.

### What are your career possibilities?

Knowledge of financial management will enable you to follow a career as a financial analyst, financial manager or financial director in any industry. Typical job titles in the financial services industry include financial analyst, financial controller, credit manager and risk manager.

Whether you want to manage an entire company, a financial department or a specific aspect of finance, the skills you will acquire studying in this focal area will serve as a solid starting point.

A central theme running across the modules in this focal area is that of values-based management. The emphasis on values (plural) rather than value (singular) reflects the importance of generating sustainable value over the long term.



## Overview of 3-year programme focused on Financial Management

BCom (Management Sciences)		
Focal area: Financial Management		
Year 1 (126 credits)	Year 2 (at least 128 credits)	Year 3 (at least 120 credits)
<b>Compulsory modules</b>  Business Management 113(12), 142(6) Economics 114(12), 144(12) Financial Accounting 188(24)  Information Systems 112(6) Professional Communication for EMS 144(6) Statistics and Data Science 188(18) Theory of Interest 152(6)  <b>Recommended electives</b> <b>Plus any 24 credits from the following:</b>  Industrial Psychology 114(12), 144(12) Introduction to Transport and Logistics Systems 144(12) Political Science 114(12), 144(12) Philosophy 114(12), 144(12) Public and Development Management 114(12), 144(12) Sociology 114(12), 144(12)	<b>Compulsory modules</b>  Financial Management 214(16) Financial Management 244(16)* or Investment Management 254(16) <b>Recommended electives</b> <b>Plus 96 credits of which at least 64 must come from two of the following subjects:</b>  Economics 214(16)*, 244(16)* Entrepreneurship and Innovation Management 214(16)*, 244(16)* Financial Accounting 288(32) Marketing Management 214(16)*, 244(16)*	<b>Compulsory modules</b>  Financial Management 314(12), 332(12), 352(12), 354(12) <b>Recommended electives</b> <b>Plus 72 credits from the list below, of which at least 48 must come from one subject:</b>  Economics 318(24), 348(24) ** Entrepreneurship and Innovation Management 318(24), 348(24) Financial Accounting 389(48) Management of Corporate Social Responsibility 314(12) Marketing Management 314(12), 324(12), 344(12), 354(12) Strategic Management 344(12)

\*\* This will change in 2026

\* You must take at least 32 credits from writing- and information-enriched modules (marked with \*).

For module descriptions, see <http://www.sun.ac.za/english/faculty/economy/business-management>.

If you take **Marketing Management 214** and **244**, you must take **Financial Management 214**.



“The content covered during my undergrad studies was extremely relevant, with the experience elevated by the passionate lecturing staff. I completed my honours degree in 2020. Compared to the more theoretically based modules in undergrad, I was exposed to a more practical and real-world perspective during my postgraduate degree ... I really appreciated the perspectives gained by the Value-Based Financial Management module (module code 717) as well as the Corporate Behavioural Finance module (module code 771), which I know is not offered by any other tertiary institution in South Africa.”

**Nyasha Jokomo, BCom (Management Sciences) alumnus**



## FOCAL AREA: FINANCIAL PLANNING

**Financial planners help people to achieve their life goals in terms of financial well-being and mitigate life's financial setbacks by using a range of financial products while taking into account the client's changing financial circumstances and the regulatory environment. Specialist knowledge is essential for financial planners to earn the trust of their clients and form long-term relations with them.**

The BCom focused on financial planning has been designed as a stepping-stone to subsequently enrolling for the Postgraduate Diploma in Financial Planning. Once you have successfully completed the Postgraduate Diploma in Financial Planning, you may sit for the

entrance exam for the internationally recognised designation CERTIFIED FINANCIAL PLANNER® (CFP®). (Find more information on the CFP designation at [www.fpi.co.za](http://www.fpi.co.za))

### **This focal area covers the following specialised topics:**

- ④ The regulatory environment
- ④ Investment planning
- ④ Long-term and short-term insurance
- ④ Retirement planning
- ④ Estate planning, and
- ④ Business insurance.

## Overview of 3-year programme focused on Financial Planning

BCom (Management Sciences)		
Focal area: Financial Planning		
Year 1 (126 credits)	Year 2 (128 credits)	Year 3 (120 credits)
<b>Compulsory modules</b>  Business Management 113(12), 142(6)  Economics 114(12), 144(12)  Financial Accounting 188(24)  Information Systems 112(6)  Professional Communication for EMS 144(6)  Statistics and Data Science 188(18)  Theory of Interest 152(6)  <b>Recommended electives</b> <i>Plus any 24 credits from the following:</i>  Industrial Psychology 114(12), 144(12)  Introduction to Transport and Logistics Systems 144(12)	<b>Compulsory modules</b>  Economics 214(16)*, 244(16)*  Financial Accounting 288(32)  Financial Management 214(16)  Investment Management 254(16)  Mercantile Law (Commerce) 285(32)	<b>Compulsory modules</b>  Financial Planning 314(24), 344(24)  Investment Management 314(12), 324(12), 344(12), 349(12)  Taxation 388(24)

\* You must take at least 32 credits from writing- and information-enriched modules (marked with \*).

For module descriptions, see <http://www.sun.ac.za/english/faculty/economy/business-management>.

If you take **Marketing Management 214 and 244**, you must take **Financial Management 214**.







## FOCAL AREA: INVESTMENT MANAGEMENT

**Investment managers, also known as fund managers and asset managers, invest their clients' money so that their clients' wealth can grow over time. Investment managers play a key role in investment funds, pension funds and other investment ecosystems.**

Selecting the best investments calls for specialist knowledge of different asset classes, risks and returns, and time horizons. That is why many people pay investment management firms to select investments for them. Investment management firms take on all the effort to create investment portfolios for their clients and open up new investment opportunities that would otherwise not have been available.

If you are drawn to a career as an investment manager, this BCom degree focusing on investment

management will serve as a solid starting point. This degree also prepares you for the Level I examination for the international Chartered Financial Analyst® (CFA®) qualification. This is a sought-after qualification in the investment management profession and provides you with the skills and knowledge to thrive in the competitive investing industry. All the learning outcomes of the Level I CFA® examination are covered in this BCom degree.

If you successfully complete the BCom focused on investment management, you may be considered for honours studies, where the learning outcomes for the Level 2 and 3 CFA examinations are covered. Find information on the CFA programme at [www.cfainstitute.org](http://www.cfainstitute.org) (click on “CFA program”).

### **What are your career possibilities?**

Careers options include those of investment manager, investment analyst, stockbroker, portfolio manager or asset manager at an investment management firm. Investment management firms work for different types of clients. Some focus on wealthy individual investors, while others are employed by companies, charities, trusts or major corporations.



## Overview of 3-year programme focused on Investment Management

BCom (Management Sciences)		
Focal area: Investment Management		
Year 1 (126 credits)	Year 2 (128 credits)	Year 3 (at least 120 credits)
<b>Compulsory modules</b>  Business Management 113(12), 142(6)  Economics 114(12), 144(12)  Financial Accounting 188(24)  Information Systems 112(6)  Professional Communication for EMS 144(6)  Statistics and Data Science 188(18)  Theory of Interest 152(6)  <b>Recommended electives</b> <i>Plus any 24 credits from the following:</i>  Industrial Psychology 114(12), 144(12)  Introduction to Transport and Logistics Systems 144(12)  Political Science 114(12), 144(12)  Philosophy 114(12), 144(12)  Public and Development Management 114(12), 144(12)  Sociology 114(12), 144(12)	<b>Compulsory modules</b>  Economics 214(16)*, 244(16)*  Financial Accounting 288(32)  Financial Management 214(16)  Investment Management 254(16)  Statistics 214(16), 244(16))	<b>Compulsory modules</b>  Investment Management 314(12), 324(12), 344(12), 349(12)  <b>Recommended electives</b> <i>Plus 60 credits from the list below, of which at least 48 must come from one subject:</i>  Economics 318(24), 348(24)  Financial Management 314(12)#, 332(12)#, 352(12), 354(12)  Financial Planning 314(24), 344(24)  Statistics 318(24), 348(24)

\* You must take at least 32 credits from writing- and information-enriched modules (marked with \*).  
For module descriptions, see <http://www.sun.ac.za/english/faculty/economy/business-management>.  
**If you take Marketing Management 214 and 244, you must take Financial Management 214.**

# If you choose Financial Management 314(12) and 332(12), you can use this programme to qualify for the BComHons (Business Management):  
Specialisation in Financial Analysis programme.



“Throughout the tenure of my studies, the university invited various business leaders from the private sector to share their knowledge. My degree let recruiters know that I am competent and capable.”

**Bongi Shabalala, BCom (Management Sciences) alumnus**



## FOCAL AREA: MARKETING MANAGEMENT

**Marketing managers are responsible for managing the positioning and promotion of brands, as well as the products or services that a company sells. Overall, they help to raise brand awareness by creating marketing campaigns, and they help to attract customers and to retain their long-term loyalty.**

adapted to keep up with digital technologies and changing consumer behaviour.

The BCom in Management Sciences with marketing management as focal area equips you with the marketing knowledge and skills to work in industries such as retail, manufacturing, financial and public services, leisure and tourism, fast-moving consumer goods (FMCG), and advertising. The course is continuously

### **What are your career possibilities?**

Possible careers include that of marketing manager, advertising manager, brand manager and marketing researcher in the private, public as well as social sectors. Marketing managers typically have dynamic careers in industries such as retail, financial services, tourism, leisure, agriculture, manufacturing, education, public services and NGOs.

## Overview of 3-year programme focused on Marketing Management

BCom (Management Sciences)		
Focal area: Marketing Management		
Year 1 (126 credits)	Year 2 (at least 128 credits)	Year 3 (at least 120 credits)
<b>Compulsory modules</b>  Business Management 113(12), 142(6)  Economics 114(12), 144(12)  Financial Accounting 188(24)  Industrial Psychology 114(12), 144(12)  Information Systems 112(6)  Professional Communication for EMS 144(6)  Statistics and Data Science 188(18)  Theory of Interest 152(6)	<b>Compulsory modules</b>  Marketing Management 214(16), 244(16)*  <b>Recommended electives</b> <i>Plus 96 credits from which at least 64 must come from two subjects:</i>  Economics 214(16)*, 244(16)*  Entrepreneurship and Innovation Management 214(16)*, 244(16)*  Financial Management 214(16), 244(16)*  Industrial Psychology 224(16)*  Logistics and Supply Chain Management 214(16)*, 244(16)*	<b>Compulsory modules</b>  Marketing Management 314(12), 324(12), 344(12), 354(12)  <b>Recommended electives</b> <i>Plus 72 credits from the list below, of which at least 48 must come from one subject:</i>  Entrepreneurship and Innovation Management 318(24), 348(24)  Industrial Psychology 314(12), 324(12), 348(24)  Logistics and Supply Chain Management 314(12), 324(12), 344(12), 354(12)  Management of Corporate Social Responsibility 314(12)  Strategic Management 344(12)

\* You must take at least 32 credits from writing- and information-enriched modules (marked with\*).

For module descriptions, see <https://www.sun.ac.za/english/faculty/economy/business-management>

**If you take Marketing Management 214 and 244, you must take Financial Management 214.**







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## BCom in International Business

The 4-year BCom (International Business) degree addresses a need to produce graduates that are equipped to be role players in the international knowledge economy. This degree therefore prepares you to thrive in the world of international business, thanks to courses in the fields of economics, marketing, finance, management, information technology, trade law, political science, intercultural communication and a foreign language.

### The programme includes:

- ② An exchange semester at the end of the fourth year of study (you enrol at a partner university abroad);
- ② BCom, Law and Social Sciences modules, and
- ② A foreign language (Chinese, German or French) in the second year.





## Programme information

**Duration of programme:**

4 years

**Credits:**

At least 516

**Admission requirements:**

National Senior Certificate average of at least 80% (excluding Life Orientation), Mathematics 70%, English Home Language 70% or English First Additional Language 80%.

**Number of places available:**

80

**Language of tuition:**

English

**Place of delivery:**

All contact sessions take place on the main campus of Stellenbosch University, unless indicated otherwise. The exchange semester will take place at the partner university

**Deadline for applications:**

30 June of each year

**Where to apply:**

Electronically, at [www.maties.com](http://www.maties.com)

### **What are your career possibilities?**

This programme will open up opportunities to be employed at multinational firms. Your area of specialisation in the final year, where at least one subject from the Business Management focal areas is required, will open up various career opportunities related to Marketing Management, Investment Management, Financial Management, or Entrepreneurship and Innovation Management.

## Overview of 4-year programme focused on International Business

BCom (International Business)	
Year I (120 credits)	
Compulsory modules	
Business Management	I13(12), I42(6)
Economics	I14(12), I44(12)
Financial Accounting	I88(24)
Information Systems	I12(6)
Statistics and Data Science	I88(18)
Theory of Interest	I52(6)
Plus modules from the list below to make up at least 120 credits:	
Elective modules	
Industrial Psychology	I44(12)
Philosophy	I14(12), I44(12)
Professional Communication for EMS	I44(6)
Sociology	I14(12), I44(12)



BCom (International Business)	
Year 2 (at least 144 credits)	
Compulsory modules	
Economics	214(16), 244(16)
Political Science	114(12), 144(12)
Plus 24 credits from one of the following language subjects:	
Chinese	178 (24)
French	178 (24) [188(24) if you passed French at Grade 12 level]
German	178 (24) [188(24) if you passed German at Grade 12 level]
Plus 32 credits from one of the following Business Management subjects (all modules):	
Entrepreneurship and Innovation Management	214 (16) <sup>f</sup> , 244 (16) <sup>f</sup> or
Financial Management	214(16), 244(16) or
Marketing Management	214 (16) <sup>§</sup> , 244 (16) <sup>§</sup>
Plus at least 32 credits from the following:	
Elective modules	
Entrepreneurship and Innovation Management	214(16) <sup>f</sup> , 244(16) <sup>f</sup>
Financial Management	214(16), 244(16)
Investment Management	254(16)
Marketing Management	214(16) <sup>§</sup> , 244(16) <sup>§</sup>
Sociology	212(8), 222(8), 242(8), 252(8)

<sup>f</sup> If you choose Entrepreneurship and Innovation Management 214 and 244, you cannot choose Sociology 212, 222, 242 and 252, due to timetable restrictions.

<sup>§</sup> If you choose the Marketing Management stream, Industrial Psychology 224 is compulsory; you may take it in your third or fourth year  
**If you take Marketing Management 214 and 244, you must take Financial Management 214.**

<b>BCom (International Business)</b>	
Year 3 (at least 132 credits)*	
<b>Compulsory modules</b>	
Exchange Semester	342(60) [Only if you are registered for the BCom (International Business) degree at Stellenbosch University]
Introduction to Intercultural Communication	312(12)
Legal Aspects of International Transactions	314(12)
Management of Corporate Social Responsibility	314(12)
Political Science	222(8)
Plus at least 28 credits from the following:	
<b>Elective modules</b>	
Economics	318(24)
Entrepreneurship and Innovation Management	214(16), 318(24)
Financial Management	214(16), 314(12), 332(12)
Investment Management	314(12), 324(12)
Marketing Management	214(16) §, 314(12) §, 324(12) §
Industrial Psychology	224(16)§
Political Science	212(8)

§ If you choose the Marketing Management stream, Industrial Psychology 224 is compulsory; you may take it in your third or fourth year.

\* Depending on the circumstances in a given year (like Covid-19 or exchange opportunities), you could be offered the option to enrol for the exchange semester in your fourth year, or to switch study years 3 and 4

**If you take Marketing Management 214 and 244, you must take Financial Management 214.**



BCom (International Business)	
Year 4 (at least 120 credits)	
Compulsory modules	
Strategic Management	344(12)
Plus 48 credits from one of the following (all modules of the relevant subject) to complement your focal area from Year 2 and Year 3:	
Entrepreneurship and Innovation Management	318(24), 348(24) or
Financial Management	314(12), 332(12), 352(12) <sup>***</sup> , 354(12) <sup>***</sup> or
Investment Management	314(12), 324(12), 344(12), 349(12), or
Marketing Management <sup>§</sup>	314(12) <sup>‡</sup> , 324(12) <sup>‡</sup> , 344(12), 354(12)
Plus at least 60 credits from the list below that:	
Elective modules	
Economics	318(24), 348(24)
Entrepreneurship and Innovation Management	318(24), 348(24)
Financial Management	314(12), 332(12), 352(12) <sup>***</sup> , 354(12) <sup>***</sup>
Investment Management	314(12), 324(12), 344(12), 349(12),
Marketing Management <sup>§</sup>	314(12) <sup>‡</sup> , 324(12) <sup>‡</sup> , 344(12), 354(12)
Industrial Psychology	224(16) <sup>§</sup>
Political Science	242(8), 324(12) <sup>‡</sup>
Social Anthropology	343(12) <sup>***</sup>
Environmental Sociology	333(12)

<sup>§</sup> If you choose the Marketing Management stream, Industrial Psychology 224 is compulsory; you may take it in your third or fourth year.

<sup>‡</sup> If you choose Marketing Management 314 and 324, you cannot choose Political Science 324, due to timetable restrictions.

<sup>\*\*\*</sup> If you choose Financial Management 352 and 354, you cannot choose Social Anthropology 343, due to timetable restrictions.



“The university’s resources and people work together to ensure you succeed. It encourages entrepreneurship and new ways of thinking. Your opportunities do not only lie in the degree you have chosen to study. Be open to attend events, and collaborate and communicate with your classmates and lecturers.”

**Bongi Shabalala, BCom (Management Sciences) alumnus**



## One-year honours degree

**Postgraduate studies enable you to delve deeper into your area of interest. This additional year of study will enhance your skill set, help you to stand out from the crowd, and allow you to offer more value to your future employer.**

Once you have completed your undergraduate studies successfully, you may apply for honours studies at the Department of Business Management.

**You can choose from four focal areas in the honours programme:**

- ④ BComHons (Business Management: Specialising in Strategy and Innovation Man.)
- ④ BComHons (Business Management: Specialising in Marketing Management)
- ④ BComHons (Business Management: Specialising in Financial Management)
- ④ BComHons (Business Management: Specialising in Financial Analysis)

To complete an honours programme in any of these focal areas, you must successfully complete a combination of postgraduate modules with a minimum combined credit value of 120, at least 84 of which must be obtained from modules presented by the Department of Business Management. Please take note of the admission requirements of the individual modules.

The Research Assignment module (30 credits) is compulsory for all honours students in the Department of Business Management. The module entails research on a topic relevant to the focal area in the honours programme that you have chosen. You also need to attend the compulsory orientation program during the week before the official academic programme commences.

## Programme information

<b>Prerequisites:</b>	Admission to the Department of Business Management's honours programme has both general and focal-area-specific requirements that you must meet for your application to be considered. Please consult the University's Calendar and/or website before applying.
<b>Duration:</b>	1 year, full-time
<b>Credits:</b>	120
<b>Applications</b>	Apply here for the Honours programme: <a href="https://student.sun.ac.za/signup/">https://student.sun.ac.za/signup/</a>
<b>Four focal areas to choose from:</b>	Strategy and Innovation Management, Marketing Management, Financial Management, and Financial Analysis.
<b>Admission requirements for those with a BCom (Management Sciences) from the Department of Business Management:</b>	A 60% pass rate in the BCom degree, with at least 50% in Statistical Methods (176) and in Theory of Interest (152) as well as in Introduction to Statistics (186) or Probability Theory and Statistics (114/144). There are other requirements too; please consult the Department's website and the University's Calendar for more details.
<b>Admission requirements for those with other undergraduate degrees:</b>	A BCom, BA or BAgricAdmin degree from Stellenbosch University, or another bachelor's degree that has been approved by Senate; at least 60% for Grade 12 Mathematics; successful completion of an approved research methodology course (Marketing Research 344 or Financial Management 352, in the case of Stellenbosch University students); a final mark of at least 50% in Statistical Methods (176) and in Theory of Interest (152) as well as in Introduction to Statistics (186) or Probability Theory and Statistics (114/144). Please consult the Department's website and the University's Calendar for more details.
<b>Number of places:</b>	The number of applicants accepted per focal area will depend on prevailing circumstances such as academic capacity.
<b>Language of tuition:</b>	English
<b>Place of delivery:</b>	All contact sessions take place on the main campus of Stellenbosch University, unless indicated otherwise.
<b>Deadline for applications:</b>	31 October of each year
<b>Detailed information:</b>	Calendar of the Faculty of Economic and Management Sciences at <a href="https://www.sun.ac.za/english/faculty/economy/students">https://www.sun.ac.za/english/faculty/economy/students</a> .



## Master's and PhD programmes

### Research with a theoretical underpinning

The Department of Business Management offers a research-based master's degree and a research-based PhD degree. This means that no credit-bearing course work forms part of either of the two degree programmes.

The Department subscribes to the philosophy that universities should conduct research to test

existing theories and generate new ones. Thus, a theoretical underpinning is essential to any postgraduate study. You have to state clearly what potential theoretical contribution your proposed research would have. The emphasis is therefore on basic research and not on applied research. We will not approve applications of which the sole purpose is to address a company-related problem.



### Admission requirements

Admittance to master's and PhD studies requires a highly specialised academic background, including undergraduate qualifications. Therefore, these degree programmes are not suitable for candidates with a more 'general' (non-specialisation) academic background.

Criteria for registering for a **master's degree** at the Department of Business Management:

- ① An honours degree in Business Management awarded by a university
- ② A 65% pass mark
- ③ Evidence that you attended and passed a research methodology course
- ④ Suitable academic qualifications in your chosen area of specialisation (e.g. Marketing or Investment Management or Financial Management), and
- ⑤ A viable topic for a thesis.

Criteria for registering for a **PhD** at the Department of Business Management:

- ① A full-thesis master's degree in Business Management awarded by a university
- ② Evidence that you attended and passed a research methodology course
- ③ Suitable academic qualifications in your area of specialisation (e.g. Marketing or Investment Management or Financial Management), and
- ④ A viable topic for a dissertation.

## More information

**Deadline for applications:**

1 October of the preceding year

**International applicants:**

For both the master's and the PhD, international applicants will be required to complete an internationally recognised and independent English language proficiency test. The Chairperson: Department of Business Management must confirm the suitability of this test before you proceed with the application process. Similarly, international qualifications must be vetted by SAQA.

**Correspondence with the Chairperson of Department:**

In your correspondence with the Chairperson: Department of Business Management, you must make **full disclosure** of all previous applications at any department at Stellenbosch University and/or any other university

**Supervision:**

If your proposed research topic is deemed viable, the Chairperson: Department of Business Management will determine whether the required capacity, skills and expertise are available in the Department to supervise the proposed study. If the Department does not have the supervision capacity at the time of your application, your application cannot be approved.

# How to apply for our programmes

You must apply electronically for admission to the programmes offered by the Department of Business Management. More information can be found at <https://www.sun.ac.za/english/faculty/economy/business-management>.

During December, all applicants will be sent an electronic letter to inform them whether their application has been successful. The successful applicants must confirm whether they will be enrolling for the programme by completing a confirmation form and returning it to the Department as prescribed within one week of the date of the letter.



### **Department of Business Management**

General telephone number: +27 (0)21 808 2026

E-mail: [apaint@sun.ac.za](mailto:apaint@sun.ac.za)

### **Undergraduate Enquiries**

Morné Daniels: +27 (0)21 808 2392

E-mail: [mmd@sun.ac.za](mailto:mmd@sun.ac.za)

### **Postgraduate enquiries (Honours, Master's and Doctoral)**

Annali Maass: +27 (0)21 808 3415

E-mail: [apaint@sun.ac.za](mailto:apaint@sun.ac.za)

Web address: [www.sun.ac.za/english/faculty/economy/business-management](http://www.sun.ac.za/english/faculty/economy/business-management)

Postal address: Private Bag X1, Matieland 7602

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Stellenbosch University Student Affairs (studies, bursaries, etc.)

Client Services: +27 (0)21 808 9111 | [info@sun.ac.za](mailto:info@sun.ac.za)

Student Fees: +27 (0)21 808 4520

Registrar: Private Bag X1, Matieland 7602



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