

**SOUTH AFRICAN CANEGROWERS ASSOCIATION  
HAS A VACANCY FOR A COMMERCIAL MANAGER : SOUTH COAST (SEZELA & UMZIMKULU)  
BASED IN SEZELA**

**The Person:**

We are looking for a person with strong general business management experience based on strong economic, financial as well as administrative skills with an excellent rapport with people. If you are currently in a competitive business environment, are eager to look for alternative solutions to problems, want to get involved in building our Growers diversified farming business, we are interested in hearing from you.

You must be an independent, self-motivated, resilient, tech-savvy and highly skilled person who is ready to help our South Coast Cane Growers build and maintain their business operations. Your aim is to be the trusted link for the South Coast Growers and SA Canegrowers, and to empower them to make innovative decisions for their, and the sugar industries, profitability and sustainability.

**Where the job is based:**

The successful incumbent must reside close to where the position is based, which is in the **Sezela Cane Growers Office, South Coast**, working closely with the Chairman of the Local Grower Council, Mill Group Board and Local Membership Organisations and reporting to the Grower Affairs Manager of SA Canegrowers.

**Some of the interesting functions that you will do:**

- You will drive and contribute to the Areas' Growers strategic issues, including local grower council, mill group board, and other committees.
- You will run with a range of matters and challenges experienced by growers from attending government workshops, to how to generate a larger income stream for our Grower's business's.
- Provide input and assist grower leadership with pre and post preparation for strategic meetings.
- Project manage a diverse range of projects all in line with the local area's strategic needs.
- Provide industrial, economic, and institutional updates at local grower meetings.
- Provide a service to individual growers which includes bank feasibility reports, compensation reports, crop valuations, contractor rates, lease agreements and rates.
- Participate in municipal activities such as the integrated development plans for the municipality.
- Oversee all development projects in the area such as Government or Company funded projects.
- You will advise on viability of crop diversification and other farm/ business matters and link in closely with other commodity organisations to assist growers where possible.
- Manage the Agriculture Business Advisor and other staff where necessary ensuring excellent administration, timely distribution of minutes, amongst other functions.

### **The requirements that you must have:**

- Minimum of an Agricultural Economics Degree with honours or a BCom/ Business and Financial Degree with Core Mathematics at Matric Level.
- A minimum of three year's work experience in an agricultural economic environment or in a financial or business environment with experience in the field of agriculture (sugar knowledge would be advantageous).
- Self-driven, problem solver with ability to oversee various projects simultaneously.
- Excellent people skills and ability to establish new relationships and connections.
- Ethically minded and values driven individual who subscribes to the values of SA Canegrowers to be accountable, ethical, courageous, and professional and who works effectively in a team environment as well as working independently to set own direction.
- A valid driver's licence.
- Excellent numerical competence and skilled in Excel and Word.

### **Who We Are:**

The South African Cane Growers' Association is a registered non-profit company which protects the interests of its members by lobbying for an appropriate legislative environment, negotiating the best price, undertaking research and analysis, and providing growers with critical information empowering them to make sound decisions at farm, mill and industry level.

### **How to Apply:**

If you meet the requirements, please click on the link below and please attach your comprehensive CV including current remuneration details and expectations, as well as qualifications including matric certificate and academic record to:

<https://www.applybe.com/?a=53907A6C5.0>

It is important that you indicate the position you are applying for in the subject heading of your email or in the covering letter.

Applications will be considered as soon as they are received, and interviews arranged for shortlisted candidates thereafter.

***In terms of the Protection of Personal Information Act 4 of 2013 ("POPIA"), the applicant freely and voluntarily consents to SA Canegrowers collecting, processing, and storing his/ her personal and special personal information for the purposes of his/ her application for this position.***

**Closing date for submission: 13 October 2023**

*If you have not been contacted by 31 December 2023, please understand that your application has been unsuccessful.*