

SIMPHIWE ARTWELL MALAZA

PhD Accounting Science Candidate | MPhil | BCompt | PGDip | PGCE | NDipAcc

Address: Klerksdorp, North -West • Mobile: 079 967 0879 • Email: simphiwe@rilascan.co.za

PROFESSIONAL PROFILE

Entrepreneurial minded; Simphiwe Artwell Malaza maintains a record of achievement in providing leadership and advice for the establishment, development, growth, and advancement of small and medium-sized companies – receiving recognition as an innovative problem-solver. Demonstrating an exceptional aptitude for critical thinking and solid business acumen, he has acquired finely tuned competencies in his area of passion: Small Business Development and Financial Management.

An affinity for business management, Simphiwe holds concurrent roles as Executive Director of Rilascan (Pty) Ltd and AsiyeEthaFeni Logistics. Exercising ownership over the conceptualisation and implementation of operational plans for both organisations, he has exponentially increased revenue streams (> ZAR 1 million), secured grants (ZAR 800 000), and maximised organisational value. Having led both businesses through various uncertainties and a turbulent economic climate, he presents as a resilient Project Manager with recognised executive-level strategic intellect.

With an interest in and talent for mobilising change and integrating technological advancements, Simphiwe engineers' strategies and policies that positively shape an organisation's future. Robust communication and interpersonal capabilities coupled with a flair for building strong relationships with key internal stakeholders and external partners; he confidently interacts, negotiates, and influences individuals across all levels. Additionally, he retains a proven profile of fast-tracking the training and development of young entrepreneurs in accessing funding, maintaining due diligence in documentation, and managing compliance with all regulatory bodies.

Following the recent completion of a Master of Philosophy in Developmental Finance, he is currently enrolled in a Doctor of Philosophy in Accounting Science programme at the University of South Africa, bolstering his knowledge and understanding of the principles of governance, risk, organisational performance, and process mapping to drive business development and scaling.

Career Objectives: An achievement-driven and perceptive leader, Simphiwe is seeking a new, exciting opportunity where he can leverage his experience and numerous qualifications to deliver immediate value to business operations.

KEY CAREER HIGHLIGHTS

- Navigated the adversities of the COVID-19 pandemic by diversifying operations to ensure continued profitability | Identified an opportunity for a new revenue line, AsiyeEthaFeni Logistics; thereby successfully increasing revenue from ZAR 40 thousand to ZAR 1.3 million per annum, 2020.

- Submitted a proposal to secure funding for growth and RHLF| Awarded a ZAR 2 million grant to expand the company's loan book to offer incremental housing loans to rural / peri-urban citizens in non-metropolitan municipalities, 2017.
- Applied for and awarded a ZAR 800 000 training grant from FASSET| Enabled the company to source Commerce students from various institutions with a competitive experiential learning programme to support students in completing their qualifications, 2017
- Grew the courier service business line from 1 vehicle to a fleet of 11, within 6 months| Further, expanded operations to include 2 commercial Code 14 trucks, within 1 year, 2016.
- Founded and continues to direct the operations of an accountancy and micro-finance firm, Rilascan (Pty) Ltd., 2013.
- Placed 2nd in the international MacJannet Competition and was awarded USD 2 500, 2011| Member of the Bright Site of Sunnyside Service-Learning Centre (Unisa) Project team: Initiated by the Department of Social Work (2008) in consultation with the stakeholders and the Sunnyside community in Pretoria; the Bright Site Project incorporated service-learning, community engagement, and research and development capacities. Establishment of a service-learning site has provided alternative options for placements of social work students within the community engagement context. The site has also created opportunities for other academic departments to become involved in community-based research and applied research responsive to societal needs. Thus far, 15 NGOs have been assisted with capacity building through management workshops, debriefing support groups, counselling, and consultation services. Issues addressed have included unemployment, homelessness, integration of the refugee community, and xenophobia.
- Second round up, top 16 Business Partners Entrepreneurships of the year 2023
- Lecture at the university of South Africa (Auditing 1501 Hybrid, Part time), 2024
- Board member, nominated to serve as a ministerial appointee on the council of a technical and vocational education and training college, 2024

AREAS OF EXPERTISE

- | | | |
|--|--|---|
| - <i>Strategic Planning & Implementation</i> | - <i>Data Analysis, Interpretation, & Reporting</i> | - <i>Cost & Management Accounting</i> |
| - <i>Business Development & Management</i> | - <i>Resource Allocation & Management</i> | - <i>Tax Administration</i> |
| - <i>Financial Management</i> | - <i>Project Management</i> | - <i>Change Management & Operations Optimisation</i> |
| - <i>Budgeting, Costing, & Forecasting</i> | - <i>Capacity, Demand, & Distribution Planning</i> | - <i>Performance Management</i> |
| - <i>Operations Management</i> | - <i>Compliance Management</i> | - <i>Entrepreneurship & Management Consulting</i> |
| - <i>Lectures & Pedagogy</i> | - <i>Internal / External Communication Management & PR</i> | - <i>Strategic Partnerships & Stakeholder Relations</i> |
| - <i>Administrative & Office Management</i> | - <i>Technological Innovation [AI & 4IR]</i> | - <i>Team Leadership</i> |
| - <i>Revenue Generation & Fundraising</i> | | - <i>Training, Development, Mentoring, & Coaching</i> |

QUALIFICATIONS

Doctor of Philosophy in Accounting Science [NQF 10]; UNISA, *In Progress*

Thesis: The Aqueduct of Economic Growth, Inclusivity and the Exert Influence of Fintech within the Southern African Development Community (SADC)

Master of Philosophy in Developmental Finance [NQF 9]; Stellenbosch University, 2022

Achievements: Passed 2 modules with distinction

Postgraduate Diploma in Business Management [NQL8]; MANCOSA, 2020

Bachelor of Accounting Sciences [NQF 7]; University of South Africa, 2017 [*Incomplete*]

Achievements: Passed 1 study unit with distinction

Postgraduate Certificate in Education [NQL7]; University of South Africa, 2016

Achievements: Passed 1 study unit with distinction

Diploma in Accounting [NQL 6]; ICESA City Campus, 2010

Achievements: Passed 14 subjects with distinction

Senior Certificate / Matric; Burnwood Secondary School, 2006

Achievements: Passed 1 subjects with distinction

PROFESSIONAL EXPERIENCE (CURRENT)

Rilascan (Pty) Ltd February 2013 to Date

www.rilascan.co.za

Executive Director

Core Overview:

- Full oversight of the planning and organisation of the company's day-to-day operations | Manages a high-performance team.
- Established the accounting policies / procedures and operational reporting / metrics structure.
- Project manages credit vetting and assessment.
- Oversees business development and training.
- Prepares and submits fund accessibility applications to major financial institutions.

Key Roles & Accountabilities:

- Delivers an exceptional standard of service, supporting lower-income clients in preparing annual financial statements and tax returns; managing accounts; and performing small business analyses in accordance with the relevant legislation.

- Prepares and presents quarterly / annual financial and business analysis reports to monitor business results, variances, and performance trends.
- Executes in-depth assessments of financial processes, system architecture, operating models, and control environments to identify inefficiencies and implement improvements.
- Responsible for the financial and administrative functions, inclusive of banking & cashflow management | month-end processing & reporting | debtors & creditors control | tax reporting | annual financial audits | office & resource management | employee recruitment | payroll administration.
- Oversees loan management, disbursement, and collection, inclusive of credit vetting | Issues short-term loans.
- Utilises the Delfin loans management and nupay systems for collections.
- Established and maintains a partnership with Standard Bank to offer Visa cards to the company's clients for the purpose of disbursement, thereby minimising the disbursement of cash and bank turnaround times as clients require access to their funds immediately after the loan has been approved.
- Developed and continues to use an incremental system to promote loyalty within the client base, utilising a bronze, silver, and gold status | Successful collection rates and the client's length of duration with the company result in a promotion to a higher level with access to higher loan amounts.

AsiyeEthaFeni Logistics November 2019 to Date

www.asiyeethafeni.co.za

Executive Director

Core Overview:

- Formulates the business plan to achieve operational objectives and implements novel strategies to elevate the company's market share.
- Project manages diversification initiatives to drive growth in line with the company's strategic objectives.

Key Roles & Accountabilities:

- Developed and continues to manage a highly capable team | Provides strategic guidance and leadership to support employees in attaining professional and personal goals.
- Plans and coordinates day-to-day operations in line with the company's SOPs and long-term business plan.
- Builds and maintains trusted relationships with key stakeholders and external authorities.
- Devises remedial strategies to address identified issues and conducts crisis management as required.
- Oversees external communications as the public relations representative to strengthen the company's profile and promote its objectives.
- Maintains compliance with occupational health and safety regulations.
- Prepares AFS as an External Accountant for funds accessibility and compliance with all regulatory bodies.
- Manages government grants and learnership student placements.

University of South Africa (Current)

Lecture (Hybrid Part time)

Key Roles & Accountabilities:

- Auditing (CAS1501)
- First point of contact between students and lectures
- Prepare online material on Moodle
- Facilitate delivery of tutorials. • Manage students' learning experiences. • Facilitate students' interactions with their peers. • Provide students with academic and technical support.
- Monitor student online learning
- Facilitate subject-related student online discussions
- Mark (grade) student online assignments
- Give feedback on student online assignments
- Respond online to student queries
- Provide student support online
- Participate in online teaching assistant training sessions
- Interact frequently online with the lead lecturer
- Fulfil administrative tasks relating to Teaching Assistants

Council on Higher Education (Current)

The council of a tvet college nominated by the minister of higher education (Part time)

Key Roles & Accountabilities:

- Ensure that the functions of the council are performed according to the highest standard;
- Broadly representative of the TVET sector and its related interests;
- Reconstruction of the TVET sector and development and make a clear understanding of the Government trajectory with regard to the sector as contained in the National Development Plan: Vision for 2030;
- Ensure that members contribute to the strategic direction of the specific – by offering knowledge and experience in strategic planning, including the development and delivery of a college strategy for attainment of its short, medium- and long-term goals;
- Establish partnerships and linkages with industry for the purposes of Work Integrated Learning and Work Based Education for both the students and lecturers

PRIOR TENURES

North West Department of Education March 2016 to September 2022

High School Educator

Key Roles & Accountabilities:

- Created engaging and exciting lesson plans and taught curriculums to facilitate students' educational, physical, emotional, and social development in accordance with the Department of Education's prescribed requirements.
- Appointed as a Provisional Moderator and Assessor within the Economic and Management Science Department (2019).
- Integral member of a provisional cohort project managing the launch of a pilot programme to introduce Entrepreneurship as a new, elective subject from Grade 9, as one of the exit bands.
- Served as the Secretary of the SGB.

University of South Africa January 2011 to December 2014

Project Administrator

Key Roles & Accountabilities:

- Managed the daily administrative function of the projects / programmes.
- Liaised with the project team and relevant parties to define the project plan, milestones, and timeline.
- Collected and analysed data to prepare reports on the findings.
- Ensured projects were completed to scope, on time, and within budget.
- Engaged with the community in-and-around Durban to research informal traders.
- Oversaw the training of ECD and provided formal registration assistance to the DOE.
- Supervised student facilitation programmes, overseeing community work and student placements in school and at NGOs throughout the completion of their 4-year degree.

Legal Board of South Africa (Durban) January 2009 to December 2010

Administrator (Intern)

Key Roles & Accountabilities:

- Managed day-to-day operations within the office and prioritized the use of support staff and facilities.
- Filed all documentation, digital and hardcopies, submitted by legal practitioners.
- Drafted correspondence such as memos, meeting minutes, legal processes, and notices | Liaised between departments to facilitate effective communication and information sharing.
- Prepare monthly projections and runs tally reports versus actual budget
- Prepare under supervision of my superior Performance Indicators (KPIs) and compiled reports
- Help in preparation and maintenance of the annual budgets.
- Help in performed ad hoc duties inclusive of accounts management (billing and management account / tax return / audit preparations) and human resources management.

EMOTIONAL INTELLIGENCE QUOTIENT & PROFESSIONAL STRENGTHS

- **Strategic relationship builder**, develops and maintains trust with key internal and external stakeholders, employees, and clients.
- **Outstanding communication and interpersonal abilities** to gather, convey, and disseminate information across all hierarchy levels within an organisation.
- **Functions well under pressure**, managing several projects and priorities concurrently while meeting the agreed-upon deadlines and quality expectations.
- **Progressive thinker**, embracing change and advancements in technology (AI, 4IR) to optimise operational efficiencies and drive profitability.
- **Excels in taking initiative**, working independently and productively within a team environment to achieve operational objectives.
- **Confident decision-maker and natural leader**, championing positive change in line with the big-picture vision of an organisation.

PERSONAL DETAILS

| | |
|--------------------------------------|-------------------------------|
| Date of Birth, Nationality | 14 May 1987, South African |
| Languages | English isiZulu Tswana |
| Driver's License | Code 10 C1 |
| Marital Status | Single |
| References & Certificates | <i>Presented upon request</i> |
| Availability | Immediate |